

## APPRAISER QUALIFICATIONS

**Allan P. Husby, ARA, MRICS**

### Contact Information:

Husby Appraisal  
1100 E Dove Trail  
Sioux Falls, SD 57108  
(T) 605-881-8170  
Email: [aphusby@gmail.com](mailto:aphusby@gmail.com)

### Brookings Office:

c/o Northern Plains Appraisal  
527 Main Avenue, Suite 204  
PO Box 63  
Brookings, SD 57006-0063

### Education:

- B.S. Degree – Agricultural Economics, 1977, South Dakota State University (SDSU), Brookings, South Dakota

### Business Experience (Appraisal Industry):

- Nov. 2009 – Established independent appraisal business, Husby Appraisal
- Mar. 1997-Dec.2009 – Appraiser Specialist, Farm Service Agency (FSA). Responsible for farm appraisals and reviews for the north half of South Dakota. As of December 2009, had completed approximately 800 appraisals and reviewed approximately 2,500 since January 1992.
- Oct. 1996-Mar. 1997 – Appraiser Specialist, FSA. Responsible for farm appraisals and reviews for all of South Dakota.
- Jan. 1992-Oct. 1996 – Appraiser Specialist, FSA (previously named FmHA). Responsible for the completion and review of appraisals in a 16 county area in Northeast South Dakota.
- Nov. 1982-Jan. 1992 – County Supervisor, FmHA – Vermillion, South Dakota. Loan officer responsibilities included the completion and review of all appraisals for loan making and servicing activities.
- May 1979-Nov. 1982 – County Supervisor, FmHA – Lake Andes, South Dakota.
- May 1977-May 1979 – Assistant County Supervisor, FmHA – Mitchell, South Dakota.

### Representative Clients:

Home Federal Bank, Sioux Falls, SD	Citizens State Bank, Arlington, SD
MetaBank, Brookings, SD	Bank of the West, Fresno, CA
South Dakota Game, Fish & Parks (various counties)	Popular Commercial Lending Group, South Jordan, UT
The First National Bank in Sioux Falls, Sioux Falls, SD	Dacotah Bank, Sioux Falls, SD
Farm Plus Financial, Ft. Collins, CO	First Premier Bank, Sioux Falls, SD
Pheasants Forever, St. Paul, MN	Badgerland Financial, Fond du Lac, WI
SDSU Foundation, Brookings, SD	First National Bank South Dakota, Huron, SD
The Nature Conservancy – Minneapolis, MN	Farmers State Bank, Bridgewater, SD
Brookings-Deuel Rural Water System, Toronto, SD	Wilkinson Law Firm, De Smet, SD
Wells Fargo Bank, Brighton, CO	DNB National Bank, Clear Lake, SD
Evangelical Lutheran Church in America, Chicago, IL	Lindquist & Vennum, Sioux Falls, SD
Pasley & Singer Law Firm, LLC, Ames, IA	First Dakota National Bank, Sioux Falls, SD
Cutler & Donahue, LLP, Sioux Falls, SD	Thompson Law Firm, Sioux Falls, SD
Richard Kolker – Attorney, Groton, SD	Individuals/Trusts/Estates, Eastern SD
Morgan Theeler, LLP, Mitchell, SD	Northern Prairie Lands Trust, Sioux Falls, SD (reviews)
Regions Morgan Keegan Trust, Jonesboro, AR	

### Professional Memberships/Accreditations/Licenses:

- Accredited Member, American Society of Farm Managers & Rural Appraisers – **ARA** designation. In June 2004, received the Accredited Rural Appraiser (ARA) designation, which is awarded by the American Society of Farm Managers & Rural Appraisers (ASFMRA) to those members who have had years of experience, are technically trained, have passed a rigid examination, and subscribe to a high code of ethics.
- Past President (2010-12) – SD Chapter, American Society of Farm Managers & Rural Appraisers
- Education Chair – SD Chapter, American Society of Farm Managers & Rural Appraisers
- Member – Professional Appraisers Association of South Dakota (PAASD)
- Certified General Appraiser – South Dakota License #491CG
- Certified General Real Property Appraiser – Minnesota License #40282259
- Member, Royal Institution of Chartered Surveyors – **MRICS** designation

**Professional Training & Education (ASFMRA, AI, PAASD, Lincoln Graduate Ctr.):**

Income Approach Applications, '13  
Valuation of Intangible & Non-Financial Assets, '13  
Natural Resource Appraisal, '12  
Dairy Valuation '12  
7-Hr USPAP '92, '95, '98, '01, '03, '05, '07, '08, '10, '12, '13  
Environmental Issues '11  
Appraising Distressed Properties '10  
Valuation of Conservation Easements '09  
ASFMRA Code of Ethics '09  
Conservation Easements '08  
Most Common USPAP Violations in Non-Res. Prop. '08  
Adv. Sales Confirmation & Analysis '07  
Wind Energy & Ethanol Seminar '07  
Yellow Book Seminar '06  
Appraisal Review-General '06  
Appraising Ag Land in Transition '05  
GIS Seminar/Prof. Farm Mgrs & Rural Appraisers '04  
ASFMRA Summer Tour '02, '04  
Advanced Rural Appraisal '93, '04  
PAASD Seminar '04  
Ethics '03  
Ag Lenders Range Camp '02  
Eminent Domain '00  
Intro to Income Capitalization '99  
Technology Seminar '97  
Highest & Best Use '96  
Appraisal Report Writing '94  
Advanced Technical Review of Appraisals '93  
Rural Appraisal '93  
Principals of Real Estate Appraisal '92  
Practice of Real Estate Appraisal '92  
Farm & Land Appraisal '92  
Writing the Narrative Appraisal Report '92  
Manufactured Housing Appraisal '92  
Using the HP-12c Calculator '92  
Appraising Real Estate (80-hr SREA course) '82  
Various Seminars through FmHA

**Experience:**

I have more than 20 years of appraisal experience, primarily with the USDA Farmers Home Administration and its successor, Farm Service Agency. My work for these agencies included both completion and review of agricultural appraisals. I retired from FSA on December 31, 2009, and began work as an independent appraiser.